HARBOURFRONT
WEALTH MANAGEMENT

GILMAN | DETERS
PRIVATE WEALTH

With over 59 years of combined experience in investments, insurance, retirement and estate planning, we are committed to delivering the best possible experience for our clients.

Our Portfolio Management Team offers a truly unbiased approach to portfolio construction – striving to align our interests with those of our clients through transparency and objectivity.

We manage assets for a select group of Canadian families in several provinces, and maintain a focus of working with executives, business owners and affluent individuals who are committed to attaining their lifestyle and retirement goals.

Sophisticated wealth management strategies help our clients to protect and grow their wealth so that they may pass it on to those that matter most to them.

# OUR TEAM

**David J. Gilman B.A.(Hons), CIM, CFP , FMA, FCSI**
Senior Vice President / Portfolio Manager

David has worked in the financial industry since 2001 as an Investment Advisor, Branch Manager, and Certified Financial Planner. Breaking into the industry with his previous national firm, David built a thriving practice culminating in Presidents Club/Elite awards in 2011, 2012, and 2013. He has earned solid credentials in the indu stry since graduating from university with BA (Hons) in Political Science and Business Administration. The Chartered Investment Manager, The Certified Financial Planner, Financial Management Advisor, and Fellow of the Canadian Securities Industry are designations that show his commitment to continuing education.

**Thomas A. Gilman B.A, CIM, CFP, CLU**
Portfolio Manager

Having lived, studied and worked in four of Canada's largest cities,Tom is proud to call Vancouver home. After completing his undergraduate degree at the University of Calgary, Tom began his career in financial services during one of the biggest recessions in modern industry. Tom believes there is much more to Wealth Planning than just science. "People tend to be driven by emotion more often than by logic. These responses need to be properly balanced in order to attain true wealth." Tom went on to attain the Certified Financial Planner designation in 2012, and the Chartered Investment Manager designation in 2017. In his spare time Tom maintains an active lifestyle, and enjoys competing in individual and team sports such as Triathlon, & hockey.

**Nicole M. Deters PFP**
Investment Advisor

Originally in pursuit of a Chartered Accountant designation, Nicole was lured into the Financial Services Industry back in 1992. Employed by the first independent mutual fund distributor in Canada as an executive assistant to a senior wealth manager she found her passion towards a holistic approach to financial management. This boutique style financial planning firm also instilled a foundation for the values she demonstrates today which include; accountability, honesty, integrity, professionalism, hard-working with the highest of standards for client care. Outside of her business practice, Nicole can be found enjoying her property in the Comox Valley with her husband and when they come home for a visit; 4 young adult daughters.

**John McCracken**
Investment Advisor

Originally from the Edmonton area, John moved to Vancouver to pursue his passion, a career in Financial Services. Before joining Harbourfront in 2014 John worked as an Account Manager at one of Canada's largest major banks. With a background in Social Services, he brings with him a wealth of experience working closely with families, and an understanding that individuals have unique circumstances. "In today's financial landscape, now more than ever people need personally tailored advice." In his free time John enjoys playing hockey, snowboarding and exploring British Columbia on his motorcycle with family and friends.

**April Laughlin**
Administrative Assistant

From a small Finnish settlement on the north end of Vancouver Island April brings a caring and passionate approach to client servicing. April comes with 10 years of legal administrative and clerical talent along with 8 years of experience in the financial service industry where she offered a dynamic productive financial team her expertise in compliance, client care, and practice management. By virtue of culture and community, April has an outstanding work ethic and strives for excellence in everything she pursues. When she's not behind a desk managing a financial team she is managing a household of 3 active young sons – if not, up the ski hill or at a skating rink she can be found at a baseball diamond.